

Disclosure in accordance with Regulation (EU) 2019/2088 on sustainable investments and sustainability risks

In the course of intermediating insurance-based investment products (IBIP, e.g. unit-linked life insurance and index-linked life insurance), (Art. 4 para. 17 VersVertG,) we are obliged as insurance intermediaries to ascertain whether and to what extent we should take the sustainability of insurance-based investment products into account when investing your capital.

IAB Ltd's approach to sustainability risks and adverse sustainability impacts in insurance intermediation

Included in the insurance brokerage of IAB Ltd. in insurance-based investment products are insurance-based investment products of our insurance partners (insurance companies). The insurance companies provide the necessary information on the financial product through standardised basic information sheets (Key Information Documents, abbr. KIDs) in order to be able to take an informed investment decision. Due to the cooperation of IAB Ltd. with different insurance companies, the selection of sustainable insurance-based investment products is limited to the corresponding products of the different insurance companies. According to the information provided by the insurance companies, these should comply with the criteria of Art. 2 (4) lit. a - c of the Delegated Regulation (EU) 2017/2359 regarding information requirements and conduct of business rules applicable to the distribution of insurance-based investment products or Art. 8 or 9 of the EU Regulation on sustainability-related disclosure requirements in the financial services sector (Regulation (EU) 2019/2088 - SFDR).

Details on the general and product-related approach of the insurance companies to the topic of sustainability can be found on the websites of the insurance companies. Investment funds, ETFs of the investment company as well as investment strategies (e.g. fixed-interest, conservative, yield, balanced, growth, shares, etc.) are offered in the insurance-based investment products mentioned.

The investments and their investment companies, in turn, have comprehensive regulations for dealing with sustainability risks in their investment decision-making processes and adverse impacts of investment decisions on sustainability factors, as well as a range of financial investments (investment funds, ETFs, investment strategies, etc.) that can meet the customer's sustainability preferences or that fulfil the criteria of Art. 8 or 9 of the SFDR.

As insurance intermediaries, we obtain the information on sustainability in insurance-based investment products from the disclosed information of the respective product manufacturers. More detailed information on this can be found on the websites of the product providers. There you will find, among others, a description of the environmental or social characteristics or the sustainable investment objective, indication of the methodology used to assess, measure and monitor the environmental or social characteristics of the sustainable investments selected for the financial product, and information on the principle adverse impacts on the sustainability factors of insurance-based investment products. Bear in mind that this may be information that relates to time periods of the past.

Intermediation process

In order to be able to offer and recommend insurance-based investment products within the framework of an insurance intermediation, we first determine which insurance-based investment product is suitable for the customer. For this purpose, as until now, the necessary customer information on the desired investment objectives, risk tolerance, loss-bearing capacity as well as knowledge and experience is collected. IAB Ltd. does not prepare an investment proposal.

In addition to this financial customer information, a non-financial objective of the customer, the sustainability preferences, is queried. Sustainability risks or the most important adverse impacts on sustainability factors are queried in the insurance brokerage process, primarily for those customers who indicate sustainability preferences (according to Art. 2 Par. 4 lit. a - c of Delegated Regulation (EU) 2017/2359) with regard to a minimum proportion in environmentally sustainable investments (ecology / EU Taxonomy), sustainable investments in the broader sense (SFDR) or with regard to the consideration of principle adverse impacts on sustainability factors.

The consideration of sustainability risks for the customer is thus carried out to the extent that the individual sustainable products - according to the information of the product manufacturer - take sustainability risks into account. If the customer wishes to achieve his investment objectives, inter alia, with sustainable insurance-based investment products and the customer specifies his preferences with regard to sustainability in accordance with Art. 2 (4) a) to c) of Delegated Regulation (EU) 2017/2359 (ESG, ecology and special criteria), sustainable insurance-based investment products shall be offered within the scope of the customer information. IAB Ltd. cannot verify the sustainability of sustainability factors in the range of investment funds, ETFs, the different investment strategies, etc. and refers to the disclosed information of the product manufacturers.

In the event that the customer does not have any sustainability preferences, this will be recorded in the brokerage agreement/record of consultancy meeting. The request for sustainability preferences is recorded in the brokerage agreement/record of consultancy meeting as follows.

Query on sustainability preferences

Do you need information on the term and topic of sustainability? Yes No

Should the topic of sustainability be taken into account in your investments? Yes No

Yes, but I explicitly do not want to be restricted in my choice of investments.

(here: investment funds, ETFs, investment strategy, etc.).

In this case, however, the investment may still contain sustainable products, provided that these correspond to the customer's specifications for achieving his investment objective.

If the customer wishes to invest exclusively in sustainable financial products, this must be explicitly stated. In the case of this decision by the customer, no offer to conclude an insurance-based investment product shall be made.

The implementation and control of sustainable financial products used (investment funds, ETFs, investment strategies, etc.) is neither offered nor subject to control by IAB Ltd. Here, IAB Ltd. refers to the information (websites) of the product manufacturers.

If no suitable investment can be prepared with the customer's information on investment objectives and sustainability preferences, the customer can adjust his sustainability preferences. If the customer does not wish to adjust his sustainability preferences, no offer for the conclusion of an insurance-based investment product will be made.

ESG risks and their impact on returns from investing in products

Information on any expected effects of sustainability risks from investments on the return can be found in the information documents of the respective product manufacturer.

Transparency of the remuneration policy in connection with the consideration of sustainability risks

IAB Ltd's remuneration policy is in line with social, environmental and governance conditions. The IAB Ltd. remuneration policy has been designed within the framework of fair, long-term working relationships to promote sustainable, value-oriented action in order to attract, motivate and retain highly qualified employees. The principles of remuneration are based on the corporate strategy, the mission statement, the targets and values, the long-term interests and the sustainable performance of IAB Ltd. Variable remuneration components generally take into account the achievement of annual qualitative and quantitative elements as well as the sustainable success of the company, which are in line with the applicable legal standards and do not encourage excessive risk-taking.

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